



**NEW MEMBERS**

**MEMBERSHIP APPLICATION**

**APPLICANT DATA**

New Member

**MEMBERSHIP TYPE**

Active—*Field leaders who receive commissions from the sale of life contingency products.*

Associate—*Available to any individual not eligible for active or functional specialist membership and interested in promoting the objectives of GAMA.*

Functional Specialist—*Only non-commissioned field leaders are eligible.*

**MEMBER ID #**

\_\_\_\_\_ (provided by GAMA)

Mr.  Ms.  Mrs.  Other \_\_\_\_\_

Name \_\_\_\_\_

Designations \_\_\_\_\_

Title \_\_\_\_\_ SSN# XXX -XX -(\_\_\_\_\_)

Home Office \_\_\_\_\_

Company \_\_\_\_\_

Name of Agency/Firm Office (if applicable) \_\_\_\_\_

Street Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP Code \_\_\_\_\_

Phone Number ( \_\_\_\_\_ ) \_\_\_\_\_ Fax Number ( \_\_\_\_\_ ) \_\_\_\_\_

E-Mail Address \_\_\_\_\_

Referred by \_\_\_\_\_ ID# \_\_\_\_\_

**ENROLLMENT FEES**

Through our Partners in Management Growth (PMG) program, many companies contribute 50% (PMG Silver) or 100% (PMG Gold) of their field leaders' membership fees. A list of PMG companies is on the reverse. To learn if your company contributes to your fee, call **1-888-275-0091** or visit **www.gamaweb.com**. Partner Level/Non-PMG fees are paid by applicant.

<input type="checkbox"/> <b>PMG First-time Memberships Only</b>	<input type="checkbox"/> <b>Partner Level/Non-PMG First-time Memberships Only</b>
<input type="checkbox"/> Gold Level      \$ 0**	ENROLLMENT PERIODS      PMG PARTNER      NON-PMG
<input type="checkbox"/> Silver Level      \$ 0**	January–March <input type="checkbox"/> \$150 (current year) <input type="checkbox"/> \$300 (current year)
<input type="checkbox"/> Functional Spec.      \$ 150*	April–June <input type="checkbox"/> \$112 (current year) <input type="checkbox"/> \$225 (current year)
<input type="checkbox"/> Associate      \$ 400	July–September <input type="checkbox"/> \$ 75 (current year) <input type="checkbox"/> \$150 (current year)
	October–December <input type="checkbox"/> \$150 (upcoming year) <input type="checkbox"/> \$300 (upcoming year)

\*\* Dues paid by PMG company (some exceptions apply).

\* Functional Specialist: Select ONLY one.

Primary Job Function: Select ONLY one.

- Compliance       Equity/Investment
- Marketing       Technology       Recruiting
- Training       Business Operations
- Other \_\_\_\_\_

- First Line Management (GM,GA)       Home Office
- Second Line Management       Sales Representative
- Other \_\_\_\_\_

Please see reverse side for terms and payment information.

**PAYMENT INFORMATION**

MAIL CHECKS TO:  
(US dollars on US bank)

**GAMA INTERNATIONAL**  
**PO Box 758953, Baltimore, MD 21275-8953**

FAX CREDIT CARD PAYMENTS TO: **(703) 770-8182**

MasterCard  VISA  American Express

Expiration Date \_\_\_\_\_ / \_\_\_\_\_ Billing Zip Code \_\_\_\_\_ Amount \_\_\_\_\_

Credit Card Number \_\_\_\_\_

Signature \_\_\_\_\_

For more information or to apply for your membership, visit [www.gamaweb.com](http://www.gamaweb.com) or call **1-888-275-0091**.

**MEMBER DEMOGRAPHICS**

Personal Range of Income Last Year:  Under \$100,000  \$750,000–\$999,999  
 \$100,000–\$ 249,999  \$1,000,000–\$2,499,999  
 \$250,000–\$ 499,999  \$2,500,000 and up  
 \$500,000–\$749,999

Year of Birth \_\_\_\_\_ # of Years in Management \_\_\_\_\_

**TERMS OF MEMBERSHIP**

In consideration of my acceptance as a member of GAMA International, I certify that:

- I consent to be governed by the Bylaws of the Association.
- I have never been found guilty of any violation of any insurance law or regulation, or any other State or Federal Law (except minor traffic violations), and have never been disciplined by, expelled from, or refused membership in any voluntary association. (Attach full written explanations of any exemptions to the foregoing.)
- I agree that neither the Association nor its individual members, officers, directors, agents or employees shall be liable to me, individually or jointly, if this application for membership is rejected or for the consequences of any disciplinary or penal action which may be sought or taken against me under the insurance laws of this or any state of jurisdiction.
- I am a member in good standing of a local association of the National Association of Insurance and Financial Advisors (NAIFA).

*As a benefit of membership, I understand and agree that GAMA will seek to keep me informed of industry news and association programs, promotions and updates through a variety of sources, such as its magazine, newsletters, fax and e-mail. I also understand that as a member benefit, I will receive news and promotional e-mails from the LIFE Foundation.*

**PARTNERS IN MANAGEMENT GROWTH (PMG) COMPANIES, AS OF JANUARY 2008****GOLD**

*These companies contribute 100 percent of their field managers' 2008 GAMA International membership enrollment fee (some exclusions apply).*

First Command	Missouri Farm Bureau Insurance Services	Securian Financial Group
Genworth Financial	Nationwide Financial Network	Southern Farm Bureau Life Insurance Company
The Horace Mann Companies	The Prudential Insurance Company of America	UNIFI Companies

**SILVER**

*These companies contribute 50 percent of their field managers' 2008 GAMA International membership enrollment fee (some exclusions apply).*

AIG American General (AGLA)	Guardian Life Insurance Company of America	National Life Group
American Family Mutual Insurance Company	Kansas City Life Insurance Company	Northwestern Mutual
American National Insurance Company	Knights of Columbus	The Penn Mutual Life Insurance Company
AVIVA Life and Annuity Company	Lincoln Financial Advisors	The Principal Financial Group
The Baltimore Life Companies	Modern Woodmen of America	Thrivent Financial for Lutherans
Bankers Life and Casualty Company	Monumental Life Insurance Company	Woodmen of the World
Country Insurance & Financial Services	Mutual of Omaha Insurance Company	

**PARTNERS**

AIA-Asia	Interamerican Hellenic	Ohio National
Allianz	Life Insurance Company, S.A.	OneAmerica® Financial Partners
AXA Equitable	John Hancock Financial Network	Samsung Life Insurance
Beneficial Financial Group	MassMutual Financial Group	State Farm Insurance Companies
Farm Bureau Financial Services	MetLife	Waddell & Reed Financial Services
Farmers Insurance Group	New England Financial A MetLife Company	Western & Southern Financial Group
Fraternal Field Managers Association	New York Life Insurance Company	